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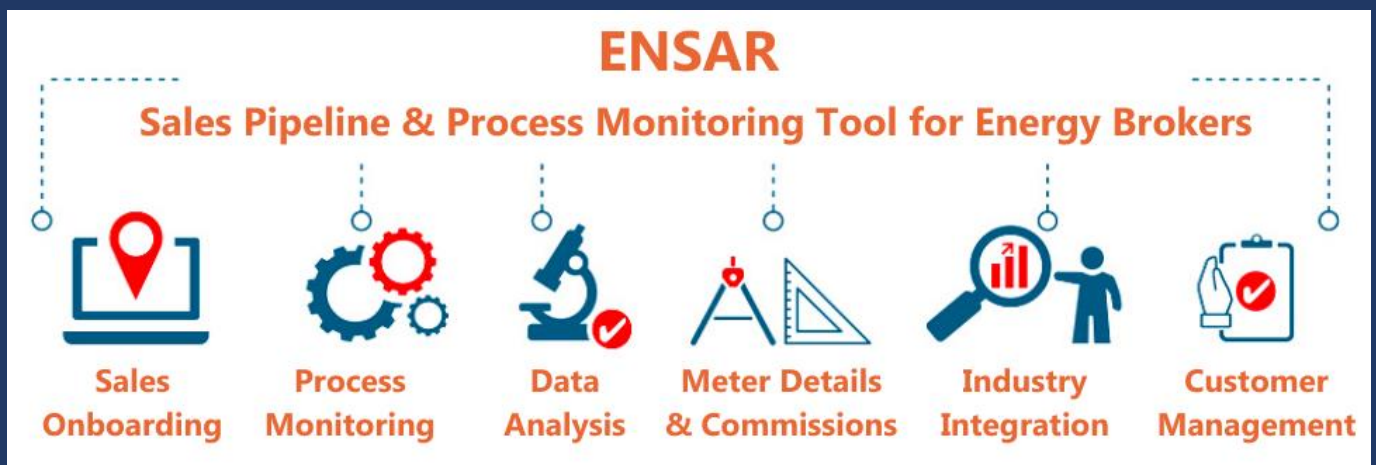## ENSAR - Energy Brokers Portal for Sales Pipeline & Process Monitoring

❖ Ensar is a tool that Suppliers provide to their sales partners & brokers to submit their sales & see their commissions

❖ It analyses & automates sales onboarding for the brokers along with a detailed reporting feature

❖ Helps manage customers' database individually & group wise

❖ Access customer bills & account statement easily

❖ Brokers can raise tickets to resolve any issues with the supplier

❖ Automatically calculates commissions based on the setup - in percentage or fixed pence amount per KWh

❖ Integrated with ECOES & XOSERVE; thus, meter details are updated automatically from the industry in just one click

❖ Synchs all EAC details and HH data for HH meters automatically

❖ Allows brokers to offer the portal to their customers for managing and updating their details

❖ Represents the Contract's life cycle and status in an easy graphical format

❖ An in-built e-sign functionality for contracts

ENSAR

Sales Pipeline & Process Monitoring Tool for Energy Brokers

| Sales Onboarding | Process Monitoring | Data Analysis | Meter Details & Commissions | Industry Integration | Customer Management |

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ENSAR - Features

- ❖ Prices can be updated automatically with easy integration with suppliers
- ❖ Uplift can be added by brokers before generating the contracts
- ❖ Allows setting up customer groups and their contact details
- ❖ Sites can be added or removed in groups, allowing complete flexibility
- ❖ LOAs can be uploaded for customers
- ❖ Users can be created who can manage site(s) by allowing controlled, customized access as per their role
- ❖ VAT and CCL documents can be uploaded in one click
- ❖ Renewal reminders can be sent via letters

BENEFITS

1. Quotations are generated without EAC or AQ as the portal is directly linked with the Industry
2. E-sign functionality saves extra cost of buying DocuSign or Adobe etc.
3. In-built submission module enables automatic submission of signed contracts
4. Objection Module helps easily manage and track objections for the new sale using the
5. System provides the prices automatically
6. The ticketing system helps provide better customer service as it logs customer issues and tracks them to completion
7. Bird's eye view of prices across 5 years is available on a single screen
8. Build your own reports as needed with a built-in report module
9. Complete auditability and visibility of actions via the activity log
10. Customer Portal – Enalytics can be accessed from Ensar's portal itself
11. Status of each contract can be easily tracked in a graphical format
12. Generate multi-site contracts at a single click

Contact us at **https://enpaas.com/contact-us**